



NEWS RELEASE

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RedSky's E911 Manager™ Solution Rated "Avaya Compliant"

- *E911 application is compatible with key Avaya IP telephony solutions*
- *Helps businesses automatically track, manage and deliver life-saving location identification information*

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CHICAGO, Ill. — RedSky Technologies, Inc., a leading E911 solution provider, today announced that its E911 Manager™ is compliant with key Internet protocol (IP) telephony solutions from Avaya, a leading global provider of business communications applications, systems and services.

E911 Manager integrates with an organization's phone system to provide a completely automated approach to E911. E911 Manager tracks phone locations inside and outside the enterprise, updates ALI databases, notifies security when a 911 call is made, and logs every transaction and move. The application now is compliance-tested by Avaya for compatibility with Communication Manager 5.0.

"Avaya customers will continue to benefit from E911 Manager's compliance with Communication Manager because both solutions are based on open, standards-based platforms that will help them incorporate new technology easily and cost-effectively and uncover new possibilities for getting more out of their communications infrastructure," said Nick Maier, senior vice president, RedSky.

One of the companies benefiting from the interoperability of RedSky and Avaya solutions is NACR, a value-added solution provider and Avaya's largest business partner.

“Customers count on NACR to deliver best-in-class solutions”, said Michael Fitzgibbons, national vice president, NACR. “Knowing that a solution has been tested for interoperability increases our confidence that the products we recommend can be deployed quickly and will perform as designed for our customers. We value our long standing partnership with RedSky and look forward to driving more opportunities with them.”

RedSky is a member of the Avaya DevConnect program—an initiative to develop, market and sell innovative third-party products that interoperate with Avaya technology and extend the value of a company's investment in its network.

As a Platinum member of the program, RedSky is eligible to submit products for compatibility testing by the Avaya Solution Interoperability and Test Lab in Lincroft, N.J. There a team of Avaya engineers develops a comprehensive test plan for each application to verify whether it is Avaya compliant. Doing so ensures businesses can confidently add best-in-class capabilities to their network without having to replace their existing infrastructure—speeding deployment of new applications and reducing both network complexity and implementation costs.

“By offering compliance testing to the many innovative companies like RedSky who are members of our DevConnect program, Avaya promotes fully interoperable solutions that help businesses unleash powerful new possibilities,” said Eric Rossman, vice president, developer relations and technical alliances, Avaya. “They are able to use Intelligent Communications to connect employees and customers to information from wherever they are, over whatever device they have available – getting more out of their multivendor network and delivering new value to their bottom line.”

About RedSky

RedSky Technologies Inc. helps organizations of all types capture, manage and deliver the detailed location information necessary to provide effective 9-1-1 emergency response. More than 300 enterprises, including 50 Fortune 500® companies, rely on RedSky to automate their E911 processes. Headquartered in Chicago, RedSky has partnerships with leading telecommunications and 911 organizations to help shape 911 policy and deliver technology solutions for E911. For more information on RedSky, visit www.redskyE911.com.

About Avaya

Avaya is a global leader in enterprise communications systems. The company provides unified communications, contact centers, and related services directly and through its channel partners to leading businesses and organizations around the world. Enterprises of all sizes depend on Avaya for state-of-the-art communications that improve efficiency, collaboration, customer service and competitiveness. For more information please visit www.avaya.com. For more information on the Avaya DevConnect program, visit www.avaya.com/devconnect.

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