

RedSky Partner Application



Company Information

Legal Name		Tel/Fax	
Address 1		Company Website	
Address 2		No. of Sales Offices	
City		No. of Sales People	
State/Zip Code		No. of Tech Sales	
Country		No. of Post-Sales	

Program Application

Annual Hardware Revenue		Partner Program Level I am Applying For	<input type="checkbox"/> Gold Status (\$500K annual revenue commitment) <input type="checkbox"/> Silver Status (\$25K annual commitment) <input type="checkbox"/> Registered Status (no annual revenue commitment) <input type="checkbox"/> Don't Know (Have a RedSky Channel Manager contact me to review the program)
Annual Service Revenue			
Annual Software Revenue			

Business Information

Year Business Established		Key Cities Served	
Distribution Relationships		Key Accounts Served	
Voice Platforms Sold/Supported	<input type="checkbox"/> Avaya <input type="checkbox"/> Cisco <input type="checkbox"/> Nortel <input type="checkbox"/> Siemens <input type="checkbox"/> Other: _____	Total No. Accounts Served	

Business Contacts

Main Contact Names	Title	Email Address	Phone
Other Contact Names	Title	Email Address	Phone

Vertical Markets Focus

Please enter % of your focus markets

Government		Higher Education		Telecom		Service Providers	
Healthcare		Manufacturing		Financial/Insurance		IP Surveillance/Building Mgmt	
K-12 Education		Retail		Data Center/Virtualization/Cloud		Other	

Partner Vendor Portfolio

Complementary Vendor Portfolio Carried by Partner			
How did you hear about RedSky Technologies?			

Please email or fax back to your Distributor or RedSky Account Manager.